



How to Lead with Confidence and Agility in a Volatile World: 6 Proven Leadership Techniques

Are you a leader who's ready to take your game to the next level?

The world is changing faster than ever before, and leaders who want to be successful need to be able to adapt and thrive in this new environment.

Based on our 30+ years of experience working with thousands of leaders, we have identified that the most successful leaders exhibit these six proven leadership techniques:

- 1. Define strategy clearly.
- 2. Translate strategy into action for everyone.
- 3. Master the art of collaboration.
- 4. Demonstrate decisiveness.
- 5. Follow through on commitments.
- 6. Change seamlessly.

If you are ready to become a more successful leader, read on to learn more about these techniques and how you can develop them.



1. Define strategy clearly.

Successful leaders know that a clear and concise strategy is essential for success. They start by understanding the current state of their organization and mapping that state against the desired future state. Based on the identified strengths and gaps, successful leaders develop a strategy to build on strengths, close existing gaps, and prevent future potential barriers from developing.

2. Translate strategy into action, for everybody.

A big part of developing a strategy is defining what leaders at all levels and employees must do to help translate the strategy into action. Effective leaders, therefore, pinpoint the few behaviors required of everyone to reach the desired state in the near- and long-term. That means focusing on the critical few actions that will get maximum momentum for the organization.





3. Master the art of collaboration.

Strong leaders can collaborate effectively with people from all different backgrounds and disciplines. They understand that cross-team collaboration is essential for success in today's interconnected world. To collaborate successfully, leaders exercise empathy and take the time to understand the perspectives of others. They are also able to strike the right balance between sharing and listening, and are always looking for opportunities to improve collaboration.

4. Demonstrate decisiveness.

Employees look to their leaders to make quick decisions and to provide clear direction. The most effective leaders are empowered to act swiftly and decisively when needed, rather than having to pass all decisions through a long chain of command.





5. Follow through on commitments.



When leaders make a promise or commitment, they need to follow through on it. This is essential for building trust with employees and creating a positive work environment. When leaders don't follow through on their commitments, employees feel unsupported and grow frustrated, which can lead to decreased productivity and morale.

6. Change seamlessly.

In today's rapidly changing world, leaders need to be able to adapt and change course quickly when necessary. They need to be able to help their teams understand the need for change, provide them with the skills and tools they need to manage the change, and support them in prioritizing the change over other initiatives.



Summary

The six leadership techniques discussed in this article are fundamental for success in today's rapidly changing world. Leaders who can define strategy clearly, translate strategy into action, collaborate effectively, demonstrate decisiveness, follow through on commitments, and change seamlessly are more likely to have high-performing teams and achieve their organizational goals.

If you are a leader, ask yourself how well you are demonstrating each of these techniques. If there are areas where you could improve, make a plan to do so. Your team and your organization will thank you for it.



ALULA is a boutique management consultancy that helps organizations and the people that fuel them achieve their full potential by unlocking the right behaviors and uplifting performance.

We believe that the most important asset of any organization is its people. When people are engaged, motivated, and working towards common goals, they can achieve great things. But too often, organizations are held back by outdated behaviors and mindsets.

That's where ALULA comes in. We help organizations unlock the critical few behaviors that have the biggest impact on achieving results. We do this by working with leaders and teams to identify the behaviors that need to change, and then developing and implementing a plan to make those changes stick.

We believe that when people are working at their best, they can do amazing things. And we're here to help make that happen.

Learn more at alula.clg.com



